

# Incentivising GPs: Review of the Quality and Outcomes Framework

Lindsay Forbes, Catherine Marchand, Tim Doran, Stephen Peckham



[www.prucomm.ac.uk](http://www.prucomm.ac.uk)

# What is the Quality and Outcomes Framework?

- ⌘ Performance-related pay scheme in general practice
- ⌘ Introduced 2004 in response to under-resourced general practice with wide variations in care standards

# Payments to general practices



Global sum

Quality and  
Outcomes  
Framework

Enhanced  
services/premises/  
seniority etc

# How does QOF work?

- Practices awarded points for recording
  - 'high quality care' delivered
  - outcomes suggesting 'high quality care' was delivered

# What is 'high quality of care' in general practice?

Good health outcomes  
High level of safety  
Care supported by high-level evidence  
Good patient experience  
Well-integrated and coordinated care for people with long term conditions  
Patients empowered to share decision-making and manage own health  
Good value for money  
Good access

**‘Not everything that counts can be counted’**

attributed to Einstein

# Indicators - examples

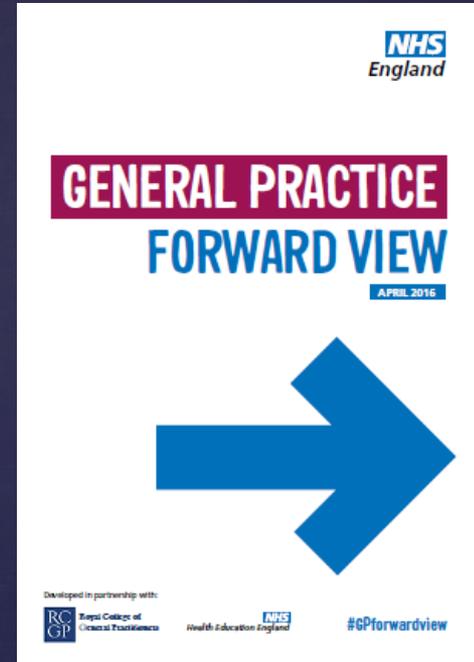
Indicator	Points	Practice threshold for achieving all points	2012/13	2013/14	2014/15
		%	% patients		
% with dementia with care plan reviewed in last 12 months	39	70	83	84	84
% with stroke or TIA taking anti-platelet agent or anticoagulant	4	97	94	96	97
% with diabetes with last blood pressure 150/90mmHg or less	8	93	90	92	91

# Effects of QOF in early years

- ⌘ Promoted nurse-led care of long term conditions
- ⌘ Promoted better IT
- ⌘ Promoted culture of record-keeping and transparency
- ⌘ Reduced variations for incentivised activities

# Why review the QOF?

- 'served its purpose'
- 'barrier to more holistic care'



# Policy landscape – key priorities

- care for long term conditions and multimorbidity
- integrated care
- patient-centred, holistic care
- self-management



# Approach

- ‡ Does the QOF promote progress towards the vision of the 5YFV?
- ‡ Does the QOF do what it was intended to do?

# Does QOF promote progress towards the 5YFV?

- ⌘ About single disease care
- ⌘ Not about integration/coordination of care
- ⌘ Not about patient-centred/holistic care
- ⌘ Not about self-management

**NO**

# What was the QOF intended to do?

- Standardise care?
- Improve processes and outcomes of care?
- Motivate and reward primary care professionals to improve care?

# Standardise care?

- Almost universal high achievement of QOF indicators
- Effect on between-practice inequalities otherwise? – few data

# What was the QOF intended to do?

- Standardise care?
- **Improve processes and outcomes of care?**
- Motivate and reward primary care professionals to improve care?

# Weak evidence of very modest effects

- ⌘ Slowed the increase in emergency admissions
- ⌘ Increased consultation rates in mental illness
- ⌘ Increased implementation of some care processes in diabetes

# No robust evidence of effects

- ∞ Integration or coordination of care
- ∞ Holistic or person-centred or personalised care
- ∞ Self-care or shared decision-making
- ∞ Workload, team functioning, morale

# Some evidence that QOF does not reduce mortality

↳ Why doesn't it?

⌘ Wider determinants of health?

⌘ RCTs overestimate effects in real world?

⌘ Misreporting by practices?

# Limitations of the data

- Outcomes studied were QOF indicators, from HES or prescribing data i.e. limited view of quality of care
- No concurrent controls

# What was the QOF intended to do?

- Standardise care?
- Improve processes and outcomes of care?
- **Motivate and reward primary care professionals to improve care?**

# What motivates health professionals?

- ↳ Little evidence that financial reward schemes are motivating
- ↳ Other motivators may be more effective?
  - ∞ Practice nurses: clinical autonomy, fewer routine tasks
  - ∞ GPs: practising evidence-based care, focus on holistic care and relationship with patient

Peckham S, Marchand C, Peckham A, 2016

# Does QOF motivate general practice?

⌘ Yes –

⌘ to maintain practice income by prioritising incentivised care

⌘ No –

⌘ to deliver care that is not incentivised

⌘ to improve achievement over highest threshold

⌘ to prioritise most complex patients (more likely to be exceptions)

# Summary

- QOF has led to more standardised care for incentivized activities
- Evidence of effect on unincentivised activities very limited
- No evidence that QOF can promote progress towards vision of the 5YFV
- QOF embodies a narrow vision of quality of care
- Very little evidence of effects on health of population
- Performance-related pay may not be the best way of motivating health professionals and may have negative effects

# Acknowledgments

- ‡ Linda Jenkins, Public Health Specialist, for extracting and managing QOF data
- ‡ Anna Peckham, Medical Librarian, for performing literature searches
- ‡ NHS England
- ‡ BMA